

XXX

+XXXXXXXXXXXX

XXX@gmail.com

XXX, Taiwan (R.O.C.)

OBJECTIVE

To study at your esteemed institution where I can learn business intelligence and social media, information technology and business entrepreneurship from top professionals and integrate the knowledge with my work experience to make a difference in these fields.

EDUCATION

XXX, XXX City , TAIWAN Sept. 2006 —Jun. 2010

BACHELOR OF XXX

PROFESSIONAL EXPERIENCE

XXX, Taipei , Taiwan May. 2016 — Jul 2017

XXX

- Responsible for talent recruitment for semiconductor, system integration and software companies in Taiwan.
- Business development utilizing methods including cold calling, networking and Salesforce platform to develop candidate and client database.
- Provided various digital solutions to specific markets.

Accomplishments:

- Organized regional marketing events in Taiwan to facilitate RSVP system.
- Successfully placed Sr. DevOps in a global award-winning social media analytics platform company. Monitored their servers and improve their administrative environment.
- Successfully placed Software Architect as a business unit head in one of the world's leading providers of optoelectronic solutions firm to lead their new project of embedded car multi-function entertainment system.
- Successfully placed XXX in XXX. Client proved to be an excellent database and system performance tuner by detecting and troubleshooting hardware resource shortages in databases and systems.
- Successfully matched UI/UX designer with notable Japanese mobile game developer and significantly accelerated development time for their original game in local market.

XXX., Taipei ,Taiwan Nov.2012 — May. 2016

XXX

- Provided comprehensive consultation in staffing services.
- Screened and selected suitable candidates for clients.

- Provided customized services including consultations on salaries and payroll services for domestic contract and foreign workers.

Accomplishments:

- Developed niche market with successful delivery of international XXX project which generated more than \$NT XXXXXXXXXX within 3 months. Many project-specific talents including track engineers were brought onboard. Successful two-year collaboration allowed a new segment to be created in the transportation field, as well as subsequent business referrals from client.
- Reigned twice as top sales in company-held competitions.
- Served as mentor for three newcomers and covered aspects from orientation, time table structure, and business interview skill training to help them become independent contributors.

XXX.XXX Jul.2011 — Oct. 2012

Business Development

- Promoted immune cell therapy and provided medical service intermediaries in XXX through B2B channels and B2C after services.
- Embarked on business trips to secure local distributors as well as provide technical support and on-site training in XXX.
- Served as medical cosmetic clinic sales representative in the 2012 XXX and successfully expanded potential businesses to other regions in XXX.

ADDITIONAL INFORMATION

Language: English (Fluent), Mandarin (Native), Taiwanese (Native),